Terrorism occurs both in the context of violent resistance to the state as well as in the service of state interests. If we focus on terrorism directed against governments for purposes of political change, we are considering the premeditated use or threat of symbolic, low-level violence by conspiratorial organizations. Terrorist violence communicates a political message; its ends go beyond damaging an enemy’s material resources.1 The victims or objects of terrorist attack have little intrinsic value to the terrorist group but represent a larger human audience whose reaction the terrorists seek. Violence characterized by spontaneity, mass participation, or a primary intent of physical destruction can therefore be excluded from our investigation.

The study of terrorism can be organized around three questions: why terrorism occurs, how the process of terrorism works, and what its social and political effects are. Here the objective is to outline an approach to the analysis of the causes of terrorism, based on comparison of different cases of terrorism, in order to distinguish a common pattern of causation from the historically unique.

The subject of terrorism has inspired a voluminous literature in recent years. However, nowhere among the highly varied treatments does one find a general theoretical analysis of the causes of terrorism. This may be because terrorism has often been approached from historical perspectives, which, if we take Laqueur’s work as an example, dismiss explanations that try to take into account more than a single case as “exceedingly vague or altogether wrong.”2 Certainly existing general accounts are often based on assumptions that are neither explicit nor factually demonstrable. We find judgments centering on social factors such as the permissiveness and affluence in which Western youth are raised or the imitation of dramatic models encouraged by television. Alternatively, we encounter political explanations that blame revolutionary ideologies, Marxism-Leninism or nationalism, governmental weakness in giving in to terrorist demands, or conversely government oppres-
sion, and the weakness of the regime’s opponents. Individual psychopathol-
ogy is often cited as a culprit.

Even the most persuasive of statements about terrorism are not cast in the
form of testable propositions, nor are they broadly comparative in origin or
intent. Many are partial analyses, limited in scope to revolutionary terrorism
from the Left, not terrorism that is a form of protest or a reaction to political or
social change. A narrow historical or geographical focus is also common; the
majority of explanations concern modern phenomena. Some focus usefully on
terrorism against the Western democracies. In general, propositions about
terrorism lack logical comparability, specification of the relationship of vari-
ables to each other, and a rank-ordering of variables in terms of explanatory
power.

We would not wish to claim that a general explanation of the sources of
terrorism is a simple task, but it is possible to make a useful beginning by es-
tablishing a theoretical order for different types and levels of causes. We ap-
proach terrorism as a form of political behavior resulting from the deliberate
choice of a basically rational actor, the terrorist organization. A comprehen-
sive explanation, however, must also take into account the environment in
which terrorism occurs and address the question of whether broad political,
social, and economic conditions make terrorism more likely in some contexts
than in others. What sort of circumstances lead to the formation of a terrorist
group? On the other hand, only a few of the people who experience a given
situation practice terrorism. Not even all individuals who share the goals of a
terrorist organization agree that terrorism is the best means. It is essential to
consider the psychological variables that may encourage or inhibit individual
participation in terrorist actions. The analysis of these three levels of causation
will center first on situational variables, then on the strategy of the terrorist
organization, and last on the problem of individual participation.

This paper represents only a preliminary set of ideas about the problem of
causation; historical cases of terrorism are used as illustrations, not as demon-
strations of hypotheses. The historical examples referred to here are signifi-
cant terrorist campaigns since the French Revolution of 1789; terrorism is
considered as a facet of secular modern politics, principally associated with
the rise of nationalism, anarchism, and revolutionary socialism. The term
terrorism was coined to describe the systematic inducement of fear and anxiety
to control and direct a civilian population, and the phenomenon of terror-
ism as a challenge to the authority of the state grew from the difficulties
revolutionaries experienced in trying to recreate the mass uprisings of the
French Revolution. Most references provided here are drawn from the best-
known and most-documented examples: Narodnaya Volya and the Combat
Organization of the Socialist-Revolutionary party in Russia, from 1878 to
1913; anarchist terrorism of the 1890s in Europe, primarily France; the Irish
Martha Crenshaw

Republican Army (IRA) and its predecessors and successors from 1919 to the present; the Irgun Zvai Leumi in Mandate Palestine from 1937 to 1947; the Front de Libération Nationale (FLN) in Algeria from 1954 to 1962; the Popular Front for the Liberation of Palestine from 1968 to the present; the Rote Armee Fraktion (RAF) and the 2nd June Movement in West Germany since 1968; and the Tupamaros of Uruguay, 1968-1974.

The Setting for Terrorism

An initial obstacle to identification of propitious circumstances for terrorism is the absence of significant empirical studies of relevant cross-national factors. There are a number of quantitative analyses of collective violence, assassination, civil strife, and crime, but none of these phenomena is identical to a campaign of terrorism. Little internal agreement exists among such studies, and the consensus one finds is not particularly useful for the study of terrorism. For example, Ted Robert Gurr found that "modern" states are less violent than developing countries and that legitimacy of the regime inhibits violence. Yet, Western Europe experiences high levels of terrorism. Surprisingly, in the 1961-1970 period, out of 87 countries, the United States was ranked as having the highest number of terrorist campaigns. Although it is impractical to borrow entire theoretical structures from the literature on political and criminal violence, some propositions can be adapted to the analysis of terrorism.

To develop a framework for the analysis of likely settings for terrorism, we must establish conceptual distinctions among different types of factors. First, a significant difference exists between preconditions, factors that set the stage for terrorism over the long run, and precipitants, specific events that immediately precede the occurrence of terrorism. Second, a further classification divides preconditions into enabling or permissive factors, which provide opportunities for terrorism to happen, and situations that directly inspire and motivate terrorist campaigns. Precipitants are similar to the direct causes of terrorism. Furthermore, no factor is neatly compartmentalized in a single nation-state; each has a transnational dimension that complicates the analysis.

First, modernization produces an interrelated set of factors that is a significant permissive cause of terrorism, as increased complexity on all levels of society and economy creates opportunities and vulnerabilities. Sophisticated networks of transportation and communication offer mobility and the means of publicity for terrorists. The terrorists of Narodnaya Volya would have been unable to operate without Russia's newly established rail system, and the Popular Front for the Liberation of Palestine could not indulge in hijacking without the jet aircraft. In Algeria, the FLN only adopted a strategy of urban...
bombings when they were able to acquire plastic explosives. In 1907, the Combat Organization of the Socialist-Revolutionary party paid 20,000 rubles to an inventor who was working on an aircraft in the futile hope of bombing the Russian imperial palaces from the air. Today we fear that terrorists will exploit the potential of nuclear power, but it was in 1867 that Nobel’s invention of dynamite made bombings a convenient terrorist tactic.

Urbanization is part of the modern trend toward aggregation and complexity, which increases the number and accessibility of targets and methods. The popular concept of terrorism as “urban guerrilla warfare” grew out of the Latin American experience of the late 1960s. Yet, as Hobsbawm has pointed out, cities became the arena for terrorism after the urban renewal projects of the late nineteenth century, such as the boulevards constructed by Baron Haussman in Paris, made them unsuitable for a strategy based on riots and the defense of barricades. In preventing popular insurrections, governments have exposed themselves to terrorism. P.N. Grabosky has recently argued that cities are a significant cause of terrorism in that they provide an opportunity (a multitude of targets, mobility, communications, anonymity, and audiences) and a recruiting ground among the politicized and volatile inhabitants.

Social “facilitation,” which Gurr found to be extremely powerful in bringing about civil strife in general, is also an important permissive factor. This concept refers to social habits and historical traditions that sanction the use of violence against the government, making it morally and politically justifiable, and even dictating an appropriate form, such as demonstrations, coups, or terrorism. Social myths, traditions, and habits permit the development of terrorism as an established political custom. An excellent example of such a tradition is the case of Ireland, where the tradition of physical force dates from the eighteenth century, and the legend of Michael Collins in 1919-21 still inspires and partially excuses the much less discriminate and less effective terrorism of the contemporary Provisional IRA in Northern Ireland.

Moreover, broad attitudes and beliefs that condone terrorism are communicated transnationally. Revolutionary ideologies have always crossed borders with ease. In the nineteenth and early twentieth centuries, such ideas were primarily a European preserve, stemming from the French and Bolshevik Revolutions. Since the Second World War, Third World revolutions—China, Cuba, Algeria—and intellectuals such as Frantz Fanon and Carlos Marighela have significantly influenced terrorist movements in the developed West by promoting the development of terrorism as routine behavior.

The most salient political factor in the category of permissive causes is a government’s inability or unwillingness to prevent terrorism. The absence of adequate prevention by police and intelligence services permits the spread of conspiracy. However, since terrorist organizations are small and clandestine, the majority of states can be placed in the permissive category. Inefficiency or
leniency can be found in a broad range of all but the most brutally efficient dictatorships, including incompetent authoritarian states such as tsarist Russia on the eve of the emergence of Narodnaya Volya as well as modern liberal democratic states whose desire to protect civil liberties constrains security measures. The absence of effective security measures is a necessary cause, since our limited information on the subject indicates that terrorism does not occur in the communist dictatorships; and certainly repressive military regimes in Uruguay, Brazil, and Argentina have crushed terrorist organizations. For many governments, however, the cost of disallowing terrorism is too high.

Turning now to a consideration of the direct causes of terrorism, we focus on background conditions that positively encourage resistance to the state. These instigating circumstances go beyond merely creating an environment in which terrorism is possible; they provide motivation and direction for the terrorist movement. We are dealing here with reasons rather than opportunities.

The first condition that can be considered a direct cause of terrorism is the existence of concrete grievances among an identifiable subgroup of a larger population, such as an ethnic minority discriminated against by the majority. A social movement develops in order to redress these grievances and to gain either equal rights or a separate state; terrorism is then the resort of an extremist faction of this broader movement. In practice, terrorism has frequently arisen in such situations: in modern states, separatist nationalism among Basques, Bretons, and Québécois has motivated terrorism. In the colonial era, nationalist movements commonly turned to terrorism.

This is not to say, however, that the existence of a dissatisfied minority or majority is a necessary or a sufficient cause of terrorism. Not all those who are discriminated against turn to terrorism, nor does terrorism always reflect objective social or economic deprivation. In West Germany, Japan, and Italy, for example, terrorism has been the chosen method of the privileged, not the downtrodden. Some theoretical studies have suggested that the essential ingredient that must be added to real deprivation is the perception on the part of the deprived that this condition is not what they deserve or expect, in short, that discrimination is unjust. An attitude study, for example, found that "the idea of justice or fairness may be more centrally related to attitudes toward violence than are feelings of deprivation. It is the perceived injustice underlying the deprivation that gives rise to anger or frustration." The intervening variables, as we have argued, lie in the terrorists' perceptions. Moreover, it seems likely that for terrorism to occur the government must be singled out to blame for popular suffering.

The second condition that creates motivations for terrorism is the lack of opportunity for political participation. Regimes that deny access to power and persecute dissenters create dissatisfaction. In this case, grievances are primar-
ily political, without social or economic overtones. Discrimination is not di-
rected against any ethnic, religious, or racial subgroup of the population. The
terrorist organization is not necessarily part of a broader social movement; in-
deed, the population may be largely apathetic. In situations where paths to the
legal expression of opposition are blocked, but where the regime’s repression
is inefficient, revolutionary terrorism is doubly likely, as permissive and di-
rect causes coincide. An example of this situation is tsarist Russia in the
1870s.

Context is especially significant as a direct cause of terrorism when it af-
fects an elite, not the mass population. Terrorism is essentially the result of
elite disaffection; it represents the strategy of a minority, who may act on be-
half of a wider popular constituency who have not been consulted about, and
do not necessarily approve of, the terrorists’ aims or methods. There is re-
markable relevance in E.J. Hobsbawn’s comments on the political con-
spirators of post-Napoleonic Europe: “All revolutionaries regarded them-

selves, with some justification, as small elites of the emancipated and pro-
grressive operating among, and for the eventual benefit of, a vast and inert mass
of the ignorant and misled common people, which would no doubt welcome
liberation when it came, but could not be expected to take much part in pre-
paring it.”15 Many terrorists today are young, well-educated, and middle
class in background. Such students or young professionals, with prior political
experience, are disillusioned with the prospects of changing society and see
little chance of access to the system despite their privileged status. Much ter-
rorism has grown out of student unrest; this was the case in nineteenth century
Russia as well as post–World War II West Germany, Italy, the United States,
Japan, and Uruguay.

Perhaps terrorism is most likely to occur precisely where mass passivity and
elite dissatisfaction coincide. Discontent is not generalized or severe enough
to provoke the majority of the populace to action against the regime, yet a
small minority, without access to the bases of power that would permit over-
throw of the government through coup d’état or subversion, seeks radical
change. Terrorism may thus be a sign of a stable society rather than a
symptom of fragility and impending collapse. Terrorism is the resort of
elite when conditions are not revolutionary. Luigi Bonanate has blamed ter-
rorism on a “blocked society” that is strong enough to preserve itself (pre-
sumably through popular inertia) yet resistant to innovation. Such self-
perpetuating “immobilisme” invites terrorism.16

The last category of situational factors involves the concept of a precipitat-
ing event that immediately precedes outbreaks of terrorism. Although it is
generally thought that precipitants are the most unpredictable of causes, there
does seem to be a common pattern of government actions that act as catalysts
for terrorism. Government use of unexpected and unusual force in response to
protest or reform attempts often compels terrorist retaliation. The develop-
ment of such an action-reaction syndrome then establishes the structure of the conflict between the regime and its challengers. There are numerous historical examples of a campaign of terrorism precipitated by a government’s reliance on excessive force to quell protest or squash dissent. The tsarist regime’s severity in dealing with the populist movement was a factor in the development of Narodaya Volya as a terrorist organization in 1879. The French government’s persecution of anarchists was a factor in subsequent anarchist terrorism in the 1890s. The British government’s execution of the heros of the Easter Rising set the stage for Michael Collins and the IRA. The Protestant violence that met the Catholic civil rights movement in Northern Ireland in 1969 pushed the Provisional IRA to retaliate. In West Germany, the death of Beno Ohnesorg at the hands of the police in a demonstration against the Shah of Iran in 1968 contributed to the emergence of the RAF.

This analysis of the background conditions for terrorism indicates that we must look at the terrorist organization’s perception and interpretation of the situation. Terrorists view the context as permissive, making terrorism a viable option. In a material sense, the means are placed at their disposal by the environment. Circumstances also provide the terrorists with compelling reasons for seeking political change. Finally, an event occurs that snaps the terrorists’ patience with the regime. Government action is now seen as intolerably unjust, and terrorism becomes not only a possible decision but a morally acceptable one. The regime has forfeited its status as the standard of legitimacy. For the terrorist, the end may now excuse the means.

The Reasons for Terrorism

Significant campaigns of terrorism depend on rational political choice. As purposeful activity, terrorism is the result of an organization’s decision that it is a politically useful means to oppose a government. The argument that terrorist behavior should be analyzed as “rational” is based on the assumption that terrorist organizations possess internally consistent sets of values, beliefs, and images of the environment. Terrorism is seen collectively as a logical means to advance desired ends. The terrorist organization engages in decision-making calculations that an analyst can approximate. In short, the terrorist group’s reasons for resorting to terrorism constitute an important factor in the process of causation.17

Terrorism serves a variety of goals, both revolutionary and subrevolutionary. Terrorists may be revolutionaries (such as the Combat Organization of the Socialist-Revolutionary Party in the nineteenth century or the Tupamaros of the twentieth); nationalists fighting against foreign occupiers (the Algerian FLN, the IRA of 1919-21, or the Irgun); minority separatists combatting indigenous regimes (such as the Corsican, Breton, and Basque movements,
Comparative Politics  July 1981

and the Provisional IRA); reformists (the bombing of nuclear construction sites, for example, is meant to halt nuclear power, not to overthrow governments); anarchists or millenarians (such as the original anarchist movement of the nineteenth century and modern millenarian groups such as the Red Army faction in West Germany, the Italian Red Brigades, and the Japanese Red Army); or reactionaries acting to prevent change from the top (such as the Secret Army Organization during the Algerian war or the contemporary Ulster Defence Association in Northern Ireland).18

Saying that extremist groups resort to terrorism in order to acquire political influence does not mean that all groups have equally precise objectives or that the relationship between means and ends is perfectly clear to an outside observer. Some groups are less realistic about the logic of means and ends than others. The leaders of Narodnaya Volya, for example, lacked a detailed conception of how the assassination of the tsar would force his successor to permit the liberalization they sought. Other terrorist groups are more pragmatic: the IRA of 1919-21 and the Irgun, for instance, shrewdly foresaw the utility of a war of attrition against the British. Menachem Begin, in particular, planned his campaign to take advantage of the “glass house” that Britain operated in.19 The degree of skill in relating means to ends seems to have little to do with the overall sophistication of the terrorist ideology. The French anarchists of the 1890s, for example, acted in light of a well-developed philosophical doctrine but were much less certain of how violence against the bourgeoisie would bring about freedom. It is possible that anarchist or millenarian terrorists are so preoccupied with the splendor of the future that they lose sight of the present. Less theoretical nationalists who concentrate on the short run have simpler aims but sharper plans.

However diverse the long-run goals of terrorist groups, there is a common pattern of proximate or short-run objectives of a terrorist strategy. Proximate objectives are defined in terms of the reactions that terrorists want to achieve in their different audiences.20 The most basic reason for terrorism is to gain recognition or attention—what Thornton called advertisement of the cause. Violence and bloodshed always excite human curiosity, and the theatricality, suspense, and threat of danger inherent in terrorism enhance its attention-getting qualities. In fact, publicity may be the highest goal of some groups. For example, terrorists who are fundamentally protesters might be satisfied with airing their grievances before the world. Today, in an interdependent world, the need for international recognition encourages transnational terrorist activities, with escalation to ever more destructive and spectacular violence. As the audience grows larger, more diverse, and more accustomed to terrorism, terrorists must go to extreme lengths to shock.

Terrorism is also often designed to disrupt and discredit the processes of government, by weakening it administratively and impairing normal operations. Terrorism as a direct attack on the regime aims at the insecurity and
demoralization of government officials, independent of any impact on public opinion. An excellent example of this strategy is Michael Collins’s campaign against the British intelligence system in Ireland in 1919-21. This form of terrorism often accompanies rural guerrilla warfare, as the insurgents try to weaken the government’s control over its territory.

Terrorism also affects public attitudes in both a positive and a negative sense, aiming at creating either sympathy in a potential constituency or fear and hostility in an audience identified as the “enemy.” These two functions are interrelated, since intimidating the “enemy” impresses both sympathizers and the uncommitted. At the same time, terrorism may be used to enforce obedience in an audience from whom the terrorists demand allegiance. The FLN in Algeria, for example, claimed more Algerian than French victims. Fear and respect were not incompatible with solidarity against the French. When terrorism is part of a struggle between incumbents and challengers, polarization of public opinion undermines the government’s legitimacy.

Terrorism may also be intended to provoke a counterreaction from the government, to increase publicity for the terrorists’ cause and to demonstrate to the people that their charges against the regime are well founded. The terrorists mean to force the state to show its true repressive face, thereby driving the people into the arms of the challengers. For example, Carlos Marighela argued that the way to win popular support was to provoke the regime to measures of greater repression and persecution. Provocative terrorism is designed to bring about revolutionary conditions rather than to exploit them. The FLN against the French, the Palestinians against Israel, and the RAF against the Federal Republic all appear to have used terrorism as provocation.

In addition, terrorism may serve internal organizational functions of control, discipline, and morale building within the terrorist group and even become an instrument of rivalry among factions in a resistance movement. For example, factional terrorism has frequently characterized the Palestinian resistance movement. Rival groups have competed in a vicious game where the victims are Israeli civilians or anonymous airline passengers, but where the immediate goal is influence within the resistance movement rather than the intimidation of the Israeli public or international recognition of the Palestinian cause.

Terrorism is a logical choice when oppositions have such goals and when the power ratio of government to challenger is high. The observation that terrorism is a weapon of the weak is hackneyed but apt. At least when initially adopted, terrorism is the strategy of a minority that by its own judgment lacks other means. When the group perceives its options as limited, terrorism is attractive because it is a relatively inexpensive and simple alternative, and because its potential reward is high.

Weakness and consequent restriction of choice can stem from different
sources. On the one hand, weakness may result from the regime’s suppression of opposition. Resistance organizations who lack the means of mounting more extensive violence may then turn to terrorism because legitimate expression of dissent is denied. Lack of popular support at the outset of a conflict does not mean that the terrorists’ aims lack general appeal. Even though they cannot immediately mobilize widespread and active support, over the course of the conflict they may acquire the allegiance of the population. For example, the Algerian FLN used terrorism as a significant means of mobilizing mass support.23

On the other hand, it is wrong to assume that where there is terrorism there is oppression. Weakness may mean that an extremist organization deliberately rejects nonviolent methods of opposition open to them in a liberal state. Challengers then adopt terrorism because they are impatient with time-consuming legal methods of eliciting support or advertising their cause, because they distrust the regime, or because they are not capable of, or interested in, mobilizing majority support. Most terrorist groups operating in Western Europe and Japan in the past decade illustrate this phenomenon. The new millenarians lack a readily identifiable constituency and espouse causes devoid of mass appeal. Similarly, separatist movements represent at best only a minority of the total population of the state.

Thus, some groups are weak because weakness is imposed on them by the political system they operate in, others because of unpopularity. We are therefore making value judgments about the potential legitimacy of terrorist organizations. In some cases resistance groups are genuinely desperate, in others they have alternatives to violence. Nor do we want to forget that nonviolent resistance has been chosen in other circumstances, for example, by Gandhi and by Martin Luther King. Terrorists may argue that they had no choice, but their perceptions may be flawed.24

In addition to weakness, an important rationale in the decision to adopt a strategy of terrorism is impatience. Action becomes imperative. For a variety of reasons, the challenge to the state cannot be left to the future. Given a perception of limited means, the group often sees the choice as between action as survival and inaction as the death of resistance.

One reason for haste is external: the historical moment seems to present a unique chance. For example, the resistance group facing a colonial power recently weakened by a foreign war exploits a temporary vulnerability: the IRA against Britain after World War I, the Irgun against Britain after World War II, and the FLN against France after the Indochina war. We might even suggest that the stalemate between the United States and North Vietnam stimulated the post-1968 wave of anti-imperialist terrorism, especially in Latin America. There may be other pressures or catalysts provided by the regime, such as the violent precipitants discussed earlier or the British decision to introduce conscription in Ireland during World War I.
A sense of urgency may also develop when similar resistance groups have apparently succeeded with terrorism and created a momentum. The contagion effect of terrorism is partially based on an image of success that recommends terrorism to groups who identify with the innovator. The Algerian FLN, for example, was pressured to keep up with nationalists in Tunisia and Morocco, whose violent agitation brought about independence in 1956. Terrorism spread rapidly through Latin America in the post-1968 period as revolutionary groups worked in terms of a continental solidarity.

Dramatic failure of alternative means of obtaining one’s ends may also fuel a drive toward terrorism. The Arab defeat in the 1967 war with Israel led Palestinians to realize that they could no longer depend on the Arab states to further their goals. In retrospect, their extreme weakness and the historical tradition of violence in the Middle East made it likely that militant nationalists should turn to terrorism. Since international recognition of the Palestinian cause was a primary aim (given the influence of outside powers in the region) and since attacks on Israeli territory were difficult, terrorism developed into a transnational phenomenon.

These external pressures to act are often intensified by internal politics. Leaders of resistance groups act under constraints imposed by their followers. They are forced to justify the organization’s existence, to quell restlessness among the cadres, to satisfy demands for revenge, to prevent splintering of the movement, and to maintain control. Pressures may also come from the terrorists’ constituency.

In conclusion, we see that terrorism is an attractive strategy to groups of different ideological persuasions who challenge the state’s authority. Groups who want to dramatize a cause, to demoralize the government, to gain popular support, to provoke regime violence, to inspire followers, or to dominate a wider resistance movement, who are weak vis-à-vis the regime, and who are impatient to act, often find terrorism a reasonable choice. This is especially so when conditions are favorable, providing opportunities and making terrorism a simple and rapid option, with immediate and visible payoff.

**Individual Motivation and Participation**

Terrorism is neither an automatic reaction to conditions nor a purely calculated strategy. What psychological factors motivate the terrorist and influence his or her perceptions and interpretations of reality? Terrorists are only a small minority of people with similar personal backgrounds, experiencing the same conditions, who might thus be expected to reach identical conclusions based on logical reasoning about the utility of terrorism as a technique of political influence.

The relationship between personality and politics is complex and imper-
factly understood. Why individuals engage in political violence is a complicated problem, and the question why they engage in terrorism is still more difficult. As most simply and frequently posed, the question of a psychological explanation of terrorism is whether or not there is a "terrorist personality," similar to the authoritarian personality, whose emotional traits we can specify with some exactitude. An identifiable pattern of attitudes and behavior in the terrorism-prone individual would result from a combination of ego-defensive needs, cognitive processes, and socialization, in interaction with a specific situation. In pursuing this line of inquiry, it is important to avoid stereotyping the terrorist or oversimplifying the sources of terrorist actions. No single motivation or personality can be valid for all circumstances.

What limited data we have on individual terrorists (and knowledge must be gleaned from disparate sources that usually neither focus on psychology nor use a comparative approach) suggest that the outstanding common characteristic of terrorists is their normality. Terrorism often seems to be the connecting link among widely varying personalities. Franco Venturi, concentrating on the terrorists of a single small group, observed that "the policy of terrorism united many very different characters and mentalities" and that agreement on using terrorism was the cement that bound the members of Narodnaya Volya together. The West German psychiatrist who conducted a pretrial examination of four members of the RAF concluded that they were "intelligent," even "humorous," and showed no symptoms of psychosis or neurosis and "no particular personality type." Psychoanalysis might penetrate beneath superficial normality to expose some unifying or pathological trait, but this is scarcely a workable research method, even if the likelihood of the existence of such a characteristic could be demonstrated.

Peter Merkl, in his study of the pre-1933 Nazi movement—a study based on much more data than we have on terrorists—abandoned any attempt to classify personality types and instead focused on factors like the level of political understanding. An unbiased examination of conscious attitudes might be more revealing than a study of subconscious predispositions or personalities. For example, if terrorists perceive the state as unjust, morally corrupt, and violent, then terrorism may seem legitimate and justified. For example, Blumenthal and her coauthors found that "the stronger the perception of an act as violence, the more violence is thought to be an appropriate response." The evidence also indicates that many terrorists are activists with prior political experience in nonviolent opposition to the state. How do these experiences in participation influence later attitudes? Furthermore, how do terrorists view their victims? Do we find extreme devaluation, depersonalization, or stereotyping? Is there "us versus them" polarization or ethnic or religious prejudice that might sanction or prompt violence toward an outgroup? How do terrorists justify and rationalize violence? Is remorse a theme?
The questions of attitudes toward victims and justifications for terrorism are especially important because different forms of terrorism involve various degrees of selectivity in the choice of victims. Some acts of terrorism are extremely discriminate, while others are broadly indiscriminate. Also, some terrorist acts require more intimate contact between terrorist and victim than others. Thus, the form of terrorism practiced—how selective it is and how much personal domination of the victim it involves—would determine the relevance of different questions.

Analyzing these issues involves serious methodological problems. As the Blumenthal study emphasizes, there are two ways of analyzing the relationship between attitudes and political behavior. If our interest is in identifying potential terrorists by predicting behavior from the existence of certain consciously held attitudes and beliefs, then the best method would be to survey a young age group in a society determined to be susceptible. If terrorism subsequently occurred, we could then see which types of individuals became terrorists. (A problem is that the preconditions would change over time and that precipitants are unpredictable.) The more common and easier way of investigating the attitudes-behavior connection is to select people who have engaged in a particular behavior and ask them questions about their opinions. Yet attitudes may be adopted subsequent, rather than prior, to behavior, and they may serve as rationalizations for behavior engaged in for different reasons, not as genuine motivations. These problems would seem to be particularly acute when the individuals concerned have engaged in illegal forms of political behavior.

Another problem facing the researcher interested in predispositions or attitudes is that terrorists are recruited in different ways. Assuming that people who are in some way personally attracted to terrorism actually engage in such behavior supposes that potential terrorists are presented with an appropriate opportunity, which is a factor over which they have little control. Moreover, terrorist groups often discourage or reject potential recruits who are openly seeking excitement or danger for personal motives. For instance, William Mackey Lomasney, a member of the Clan na Gael or American Fenians in the nineteenth century (who was killed in 1884 in an attempt to blow up London Bridge) condemned the “disgraceful” activities of the hotheaded and impulsive Jeremiah O’Donovan Rossa:

Were it not that O’Donovan Rossa has openly and unblushingly boasted that he is responsible for those ridiculous and futile efforts... we might hesitate to even suspect that any sane man, least of all one professedly friendly to the cause, would for any consideration or desire for notoriety take upon himself such a fearful responsibility, and, that having done so, he could engage men so utterly incapable of carrying out his insane designs.
Lomasney complained that the would-be terrorists were:

such stupid blundering fools that they make our cause appear imbecile and farcical. When the fact becomes known that those half-idiotic attempts have been made by men professing to be patriotic Irishmen what will the world think but that Irish revolutionists are a lot of fools and ignoramuses, men who do not understand the first principles of the art of war, the elements of chemistry or even the amount of explosive material necessary to remove or destroy an ordinary brick or stone wall. Think of the utter madness of men who have no idea of accumulative and destructive forces undertaking with common blasting powder to scare and shatter the Empire.35

Not only do serious terrorists scorn the ineptitude of the more excitable, but they find them a serious security risk. Rossa, for example, could not be trusted not to give away the Clan na Gael’s plans for terrorism in his New York newspaper articles. In a similar vein, Boris Savinkov, head of the Combat Organization of the Socialist-Revolutionary party in Russia, tried to discourage an aspirant whom he suspected of being drawn to the adventure of terrorism:

I explained to him that terrorist activity did not consist only of throwing bombs; that it was much more minute, difficult and tedious than might be imagined; that a terrorist is called upon to live a rather dull existence for months at a time, eschewing meeting his own comrades and doing most difficult and unpleasant work—the work of systematic observation.36

Similar problems in analyzing the connection between attitudes and behavior are due to the fact that there are role differentiations between leaders and followers. The degree of formal organization varies from the paramilitary hierarchies of the Irgun or the IRA to the semiautonomous coexistence of small groups in contemporary West Germany or Italy or even to the rejection of central direction in the nineteenth century anarchist movement in France. Yet even Narodnya Volya, a self-consciously democratic group, observed distinctions based on authority. There are thus likely to be psychological or background differences between leaders and cadres. For example, a survey of contemporary terrorist movements found that leaders are usually older than their followers, which is not historically unusual.37 In general, data are scant on individual terrorist leaders, their exercise of authority, the basis for it, and their interactions with their followers.38 Furthermore, if there is a predisposition to terrorism, the terrorism-prone individual who obtains psychic gratification from the experience is likely to be a follower, not a leader who commands but does not perform the act.

An alternative approach to analyzing the psychology of terrorism is to use a
Martha Crenshaw
deductive method based on what we know about terrorism as an activity,
rather than an inductive method yielding general propositions from statements
of the particular. What sort of characteristics would make an individual suited
for terrorism? What are the role requirements of the terrorist?

One of the most salient attributes of terrorist activity is that it involves
significant personal danger.\textsuperscript{39} Furthermore, since terrorism involves pre-
meditated, not impulsive, violence, the terrorist's awareness of the risks is
maximized. Thus, although terrorists may simply be people who enjoy or
disregard risk,\textsuperscript{40} it is more likely that they are people who tolerate high risk
because of intense commitment to a cause. Their commitment is strong
enough to make the risk of personal harm acceptable and perhaps to outweigh
the cost of society's rejection, although defiance of the majority may be a
reward in itself. In either case, the violent activity is not gratifying per se.

It is perhaps even more significant that terrorism is a group activity, in-
volving intimate relationships among a small number of people. Interactions
among members of the group may be more important in determining behavior
than the psychological predispositions of individual members. Terrorists live
and make decisions under conditions of extreme stress. As a clandestine
minority, the members of a terrorist group are isolated from society, even if
they live in what Menachem Begin called the "open underground."\textsuperscript{41}

Terrorists can confide in and trust only each other. The nature of their
commitment cuts them off from society; they inhabit a closed community that
is forsaken only at great cost. Isolation and the perception of a hostile envi-
ronment intensify shared belief and commitment and make faith in the cause
imperative. A pattern of mutual reassurance, solidarity, and comradeship
develops, in which the members of the group reinforce each other's self-
righteousness, image of a hostile world, and sense of mission. Because of the
real danger terrorists confront, the strain they live under, and the moral
conflicts they undergo, they value solidarity highly.\textsuperscript{42} Terrorists are not neces-
sarily people who seek "belonging" or personal integration through ideologi-
cal commitment, but once embarked on the path of terrorism, they desperately
need the group and the cause. Isolation and internal consensus explain how
the beliefs and values of a terrorist group can be so drastically at odds with
those of society at large. An example of such a divorce from social and
political reality is the idea of the RAF that terrorism would lead to a re-
surgence of Nazism in West Germany that would in turn spark a workers'
revolt.\textsuperscript{43}

In their intense commitment, separation from the outside world, and into-
lerance of internal dissent, terrorist groups resemble religious sects or cults.
Michael Barkun has explained the continued commitment of members of
millenarian movements, a conviction frequently expressed in proselytizing in
order to validate beliefs, in terms of the reinforcement and reassurance of
rightness that the individual receives from other members of the organization. He also notes the frequent practice of initiation rites that involve violations of taboos, or "bridge-burning acts," that create guilt and prevent the convert's return to society. Thus the millenarian, like the terrorist group, constitutes "a community of common guilt." 44 J. Bowyer Bell has commented on the religious qualities of dedication and moral fervor characterizing the IRA: "In the Republican Movement, the two seemingly opposing traditions, one of the revolution and physical force, and the other of pious and puritanical service, combine into a secular vocation." 45

If there is a single common emotion that drives the individual to become a terrorist, it is vengeance on behalf of comrades or even the constituency the terrorist aspires to represent. (At the same time, the demand for retribution serves as public justification or excuse.) A regime thus encourages terrorism when it creates martyrs to be avenged. Anger at what is perceived as unjust persecution inspires demands for revenge, and as the regime responds to terrorism with greater force, violence escalates out of control.

There are numerous historical demonstrations of the central role vengeance plays as motivation for terrorism. It is seen as one of the principal causes of anarchist terrorism in France in the 1890s. The infamous Ravachol acted to avenge the "martyrs of Clichy," two possibly innocent anarchists who were beaten by the police and sentenced to prison. Subsequent bombings and assassinations, for instance that of President Carnot, were intended to avenge Ravachol's execution. 46 The cruelty of the sentences imposed for minor offenses at the "Trial of the 193," the hanging of eleven southern revolutionaries after Soloviev's unsuccessful attack on the tsar in 1879, and the "Trial of the 16" in 1880 deeply affected the members of Narodnaya Volya. Kravchinski (Stepniak) explained that personal resentment felt after the Trial of the 193 led to killing police spies; it then seemed unreasonable to spare their employers, who were actually responsible for the repression. Thus, intellectually the logic first inspired by resentment compelled them to escalate terrorism by degrees.47 During the Algerian war, the French execution of FLN prisoners; in Northern Ireland, British troops firing on civil rights demonstrators; in West Germany, the death of a demonstrator at the hands of the police—all served to precipitate terrorism as militants sought to avenge their comrades.

The terrorists' willingness to accept high risks may also be related to the belief that one's death will be avenged. The prospect of retribution gives the act of terrorism and the death of the terrorist meaning and continuity, even fame and immortality. Vengeance may be not only a function of anger but of a desire for transcendence.

Shared guilt is surely a strong force in binding members of the terrorist group together. Almost all terrorists seem compelled to justify their behavior,
Martha Crenshaw

and this anxiety cannot be explained solely by reference to their desire to create a public image of virtuous sincerity. Terrorists usually show acute concern for morality, especially for sexual purity, and believe that they act in terms of a higher good. Justifications usually focus on past suffering, on the glorious future to be created, and on the regime’s illegitimacy and violence, to which terrorism is the only available response. Shared guilt and anxiety increase the group’s interdependence and mutual commitment and may also make followers more dependent on leaders and on the common ideology as sources of moral authority.

Guilt may also lead terrorists to seek punishment and danger rather than avoid it. The motive of self-sacrifice notably influenced many Russian terrorists of the nineteenth century. Kaliayev, for example, felt that only his death could atone for the murder he committed. Even to Camus, the risk of death for the terrorist is a form of personal absolution. In other cases of terrorism, individuals much more pragmatic than Kaliayev, admittedly a religious mystic, seemed to welcome capture because it brought release from the strains of underground existence and a sense of content and fulfillment. For example, Meridor, a member of the Irgun High Command, felt “high spirits” and “satisfaction” when arrested by the British because he now shared the suffering that all fighters had to experience. He almost welcomed the opportunity to prove that he was prepared to sacrifice himself for the cause. In fact, until his arrest he had felt “morally uncomfortable,” whereas afterwards he felt “exalted.” Menachem Begin expressed similar feelings. Once, waiting as the British searched the hotel where he was staying, he admitted anxiety and fear, but when he knew there was “no way out,” his “anxious thoughts evaporated.” He “felt a peculiar serenity mixed with incomprehensible happiness” and waited “composedly,” but the police passed him by.

Vera Figner, a leader of the Narodnaya Volya, insisted on physically assisting in acts of terrorism, even though her comrades accused her of seeking personal satisfaction instead of allowing the organization to make the best use of her talents. She found it intolerable to bear a moral responsibility for acts that endangered her comrades. She could not encourage others to commit acts she would not herself commit; anything less than full acceptance of the consequences of her decisions would be cowardice.

It is possible that the willingness to face risk is related to what Robert J. Lifton has termed “survivor-guilt” as well as to feelings of group solidarity or of guilt at harming victims. Sometimes individuals who survive disaster or escape punishment when others have suffered feel guilty and may seek relief by courting a similar fate. This guilt may also explain why terrorists often take enormous risks to rescue imprisoned comrades, as well as why they accept danger or arrest with equanimity or even satisfaction.

It is clear that once a terrorist group embarks on a strategy of terrorism,
Comparative Politics    July 1981

whatever its purpose and whatever its successes or failures, psychological factors make it very difficult to halt. Terrorism as a process gathers its own momentum, independent of external events.

Conclusions

Terrorism per se is not usually a reflection of mass discontent or deep cleavages in society. More often it represents the disaffection of a fragment of the elite, who may take it upon themselves to act on the behalf of a majority unaware of its plight, unwilling to take action to remedy grievances, or unable to express dissent. This discontent, however subjective in origin or minor in scope, is blamed on the government and its supporters. Since the sources of terrorism are manifold, any society or polity that permits opportunities for terrorism is vulnerable. Government reactions that are inconsistent, wavering between tolerance and repression, seem most likely to encourage terrorism.

Given some source of disaffection—and in the centralized modern state with its faceless bureaucracies, lack of responsiveness to demands is ubiquitous—terrorism is an attractive strategy for small organizations of diverse ideological persuasions who want to attract attention for their cause, provoke the government, intimidate opponents, appeal for sympathy, impress an audience, or promote the adherence of the faithful. Terrorists perceive an absence of choice. Whether unable or unwilling to perceive a choice between terrorist and nonterrorist action, whether unpopular or prohibited by the government, the terrorist group reasons that there is no alternative. The ease, simplicity, and rapidity with which terrorism can be implemented and the prominence of models of terrorism strengthen its appeal, especially since terrorist groups are impatient to act. Long-standing social traditions that sanction terrorism against the state, as in Ireland, further enhance its attractiveness.

There are two fundamental questions about the psychological basis of terrorism. The first is why the individual takes the first step and chooses to engage in terrorism: why join? Does the terrorist possess specific psychological predispositions, identifiable in advance, that suit him or her for terrorism? That terrorists are people capable of intense commitment tells us little, and the motivations for terrorism vary immensely. Many individuals are potential terrorists, but few actually make that commitment. To explain why terrorism happens, another question is more appropriate: Why does involvement continue? What are the psychological mechanisms of group interaction? We are not dealing with a situation in which certain types of personalities suddenly turn to terrorism in answer to some inner call. Terrorism is the result of a gradual growth of commitment and opposition, a group development that furthermore depends on government action. The psychological relationships
within the terrorist group—the interplay of commitment, risk, solidarity, loyalty, guilt, revenge, and isolation—discourage terrorists from changing the direction they have taken. This may explain why—even if objective circumstances change when, for example, grievances are satisfied, or if the logic of the situation changes when, for example, the terrorists are offered other alternatives for the expression of opposition-terrorism may endure until the terrorist group is physically destroyed.

NOTES

*I would like to thank my colleagues at Wesleyan University for their comments on this manuscript. I am also grateful to the National Endowment for the Humanities for a fellowship that funded my research.


6. For a summary of these findings, see Gurr, "The Calculus of Civil Conflict," Journal of Social Issues, 28 (1972), 27-47.


8. A distinction between preconditions and precipitants is found in Eckstein, "On the Etiology of Internal Wars," History and Theory, 4 (1965), 133-62. Kenneth Waltz also differentiates between the framework for action as a permissive or underlying cause and special reasons as immediate or efficient causes. In some cases we can say of terrorism, as he says of war, that it occurs because there is nothing to prevent it. See Man, the State and War (New York, 1959), p. 232.


10. The major theoreticians of the transition from the rural to the urban guerrilla are Carlos Marighela, For the Liberation of Brazil (Harmondsworth: Penguin Books, 1971), and Abraham Guillen, Philosophy of the Urban Guerrilla: The Revolutionary Writings of Abraham Guillen, trans. and edited by Donald C. Hodges (New York, 1973).

15. Hobsbawn, Revolutionaries, p. 143.
16. Luigi Bonanate, "Some Unanticipated Consequences of Terrorism," Journal of Peace Research, 16 (1979), 197-211. If this theory is valid, we then need to identify such blocked societies.
18. For a typology of terrorist organizations, see Wilkinson, Political Terrorism (New York, 1975). These classes are not mutually exclusive, and they depend on an outside assessment of goals. For example, the Basque ETA would consider itself revolutionary as well as separatist. The RAF considered itself a classic national liberation movement, and the Provisional IRA insists that it is combating a foreign oppressor, not an indigenous regime.
21. Walter's discussion of the concept of "forced choice" explains how direct audiences, from whom the victims are drawn, may accept terrorism as legitimate; see Terror and Resistance, pp. 285-89.
22. See Marighela, For the Liberation of Brazil, pp. 94-95. The West German RAF apparently adopted the idea of provocation as part of a general national liberation strategy borrowed from the Third World.
24. See Michael Walzer's analysis of the morality of terrorism in Just and Unjust Wars (New York, 1977), pp. 197-206. See also Bernard Avishai, "In Cold Blood," The New York Review of Books, March 8, 1979, pp. 41-44, for a critical appraisal of the failure of recent works on terrorism to discuss moral issues. The question of the availability of alternatives to terrorism is related to the problem of discrimination in the selection of victims. Where victims are clearly responsible for a regime's denial of opportunity, terrorism is more justifiable than where they are not.
27. A study of the West German New Left, for example, concludes that social psychological models of authoritarianism do help explain the dynamics of radicalism and even the transformation from protest to terrorism. See S. Robert Lichter, "A Psychopolitical Study of West German Male Radical Students," Comparative Politics, 12 (October 1979), pp. 27-48.
29. Quoted in Science, 203, 5 January 1979, p. 34, as part of an account of the proceedings of the International Scientific Conference on Terrorism held in Berlin, December, 1978. Advocates of the "terrorist personality" theory, however, argued that terrorists suffer from faulty vestibular functions in the middle ear or from inconsistent mothering resulting in dysphoria. For another

32. Ibid., p. 12. Lichter also recognizes this problem
35. Ibid., p. 52.
38. See Philip Pomper's analysis of the influence of Nechaev over his band of followers: "The People's Revenge," *Sergei Nechaev* (New Brunswick [N.J.], 1979), chap. 4.
39. A Rand Corporation study of kidnappings and barricade-and-hostage incidents concluded that such tactics are not necessarily perilous, while admitting that drawing statistical inferences from a small number of cases in a limited time period (August, 1968 to June, 1975) is hazardous. See Brian Jenkins, Janera Johnson, and David Ronfeldt, *Numbered Lives: Some Statistical Observations from 77 International Hostage Episodes*, Rand Paper P-5905 (Santa Monica: The Rand Corporation, 1977).
40. Psychiatrist Frederick Hacker, for example, argues that terrorists are by nature indifferent to risk: see *Crusaders, Criminals and Crazies* (New York, 1976), p. 13.
43. Statements of the beliefs of the leaders of the RAF can be found in *Textes des prisonniers de la Fraction armée rouge et dernières lettres d'Ulrike Meinhof* (Paris: Maspéro, 1977).
47. S. Stepniak (pseudonym for Kravchinski), *Underground Russia: Revolutionary Profiles and Sketches from Life* (London: Smith, Elder, and Co., 1882), pp. 36-37; see also Venturi, pp. 639 and 707-08.
50. Begin, p. 111.
52. Such an argument is applied to Japanese Red Army terrorist Kozo Okamoto by Patricia Steinhof in "Portrait of a Terrorist," *Asian Survey*, 16 (1976), 830-45.